

COOS BAY RAIL LINE, INC. BUDGET MESSAGE

This budget message is intended to explain the budget document for Coos Bay Rail Line, Inc. (CBRL), a wholly owned subsidiary of the Oregon International Port of Coos Bay (Port).

CBRL's priority for FY 2024/25 is for continued safe and reliable rail service. This will be accomplished through the effective management and training of employees, and consistent inspections of infrastructure and equipment. Ongoing maintenance and grant funded capital improvement projects to enhance existing operations will continue to be a critical focus.

Departments within the CBRL budget consist of Administration, Maintenance of Way (MOW), Transportation, and Mechanical.

Administration

CBRL Administration budgets for the salaries of four employees: the General Manager, an Operations Manager, an Operations Manager/Bridge Inspector, and an Office Clerk. CBRL is estimating car volumes of 7,675 for the upcoming fiscal year, with anticipated revenues to be \$4.6 million. Primary Administration expenses include training for all Rail staff, staff travel, office supplies and utilities for all locations, software subscriptions, and liability insurance.

The Port of Coos Bay Staff and budget provides all administrative functions outside of operations (Human Resources, Accounts Payable and Receivable, Payroll, Marketing and Business Development, Project Management, Purchasing, etc.). The Rail Administration department budget reimburses the Port of Coos Bay for the services received.

Maintenance of Way

The MOW department budgets for the salaries of six employees: a Track Maintenance Supervisor, a Track Inspector, two Track Laborers, a Signal Maintainer, and a Bridge Tender. Major MOW expenses include power/electricity for bridges and crossings; tools; fuel for vehicles and equipment used by the MOW staff; repairs and maintenance of MOW vehicles; routine repairs including materials and equipment to maintain bridges, track, and signals; and vegetation control.

Transportation

The Transportation department budgets for the salaries of ten Conductors/Engineers. The notable expenses in Transportation are locomotive leases; fuel for locomotives and vehicles; and repairs and maintenance of vehicles used by Transportation staff.

Mechanical

The Mechanical department budgets for the salaries of two Carmen and one Car Repair Supervisor. Car repair revenue is anticipated to be \$2.3 million. Expenses in the Mechanical department consist of locomotive maintenance and repairs; tools; traction sand; and supplies associated with car repairs.

The Port of Coos Bay's budget provides resources and expenditures for rehabilitation of the rail line infrastructure. Now in its sixth year in the role of Operator of the CBRL, the Port has been able to better tie capital improvement with maintenance on the rail line. Significant progress has been made on bridge, tunnel and track rehabilitation projects as well as routine maintenance activities to bring the rail line up to a state of good repair.

LB-20

RESOURCES

CBRL (Fund)

Coos Bay Rail Line, Inc.
(Name of Municipal Corporation)

| 24 | 4,330,338 | 4,037,101 | 8,932,976 | 24 | TOTAL RESOURCES | 6,901,303 | - | - | 24 | |
|----|--------------------------------|-------------------------------|-----------------------------------|----|--|----------------------|---------------------------------|---------------------------------|------------------------------|---|
| 23 | - | - | | | Taxes collected in year levied | | | | 23 | |
| 22 | | | - | | Taxes estimated to be received | - | - | | 22 | |
| 21 | | | | 21 | | | | | 21 | |
| 20 | 305,259 | 268,676 | 1,357,108 | 20 | Car Repair | 2,295,569 | - | | 20 | |
| 19 | | | | 19 | | | | | 19 | |
| 18 | | | | 18 | | | | | 18 | |
| 17 | 35 | - | - | 17 | Other | - | - | - | | |
| 16 | | | | 16 | | | | | 16 17 | |
| 15 | | | | 15 | | | | | 15 | |
| 14 | - | - | - | 14 | Other | - | - | | 14 | |
| 13 | | | | 13 | Maintenance of Way | | | | 13 | |
| 12 | - | - | - | 12 | Loans | - | - | | 12 | |
| 11 | - | - | - | 11 | Bad Debt Expense | - | | | 11 | |
| 10 | 318,050 | 233,210 | - | | Other | 2,300 | - | | 10 | |
| 9 | 13,850 | 23,800 | - | 9 | Demurrage | - | - | | 9 | |
| 8 | 3,693,144 | 3,511,415 | 7,575,868 | 8 | Carloads CBRL | 4,603,434 | - | | 8 | |
| 7 | | | | 7 | Administration | | | | 7 | |
| 6 | - | - | - | 6 | OTHER RESOURCES | - | - | | 6 | |
| 5 | - | - | - | 5 | Transferred IN, from other funds | - | - | | 5 | |
| 4 | - | - | - | | Interest | - | - | | 4 | |
| 3 | - | - | - | | Property Taxes - Current Year | - | - | | 3 | |
| 2 | - | - | - | | Previously levied taxes estimated to be received | - | - | | 2 | |
| 1 | - | - | - | 1 | Net working capital (accrual basis) | - | - | | 1 | |
| | Second Preceding Year 21/22 | First Preceding Year 22/23 | Adopted Budget This Year 23/24 | | | KESOOKEE BESEKII HON | Proposed By Budget Officer | Approved By Budget Committee | Adopted By Governing Body | _ |
| | Actu | al | | | RESOURCE DESCRIPTION | | | | | |
| | | Historical Data | | | | Buc | lget for Next Year 24 | 1/25 | | |
| | | | | | | | (Name of Municipal Corporation) | | | |

150-504-020 (rev 10-16)

^{*}The balance of cash, cash equivalents and investments in the fund at the beginning of the budget year

FORM

NOT ALLOCATED TO AN ORGANIZATIONAL UNIT OR PROGRAM

CBRL Fund

| | | Historical Data | | | | Budget for Next Year 24/25 | | | |
|---|-----------------------------|----------------------------|-----------------------------------|---|---|-------------------------------|---------------------------------|------------------------------|---|
| | Act | ual | | | REQUIREMENTS DESCRIPTION | D | duget for Next fear 2 | 24/23 | |
| | Second Preceding Year 21/22 | First Preceding Year 22/23 | Adopted Budget This Year 23/24 | | | Proposed By Budget Officer | Approved By Budget Committee | Adopted By Governing Body | |
| 1 | 3,567,723 | 3,968,722 | 8,932,976 | 1 | Total Requirements for ALL Org. Units/Progams within fund | 6,892,703 | | | 1 |
| 2 | | | 1 | 2 | Reserved for future expenditure | 1 | - | | 2 |
| 3 | 762,614 | 68,379 | | 3 | Ending balance (prior years) | | | | 3 |
| 4 | | | 1 | 4 | UNAPPROPRIATED ENDING FUND BALANCE | 8,600 | - | | 4 |
| 5 | 4,330,338 | 4,037,101 | 8,932,976 | 5 | TOTAL REQUIREMENTS | 6,901,303 | - | - | 5 |

150-504-030 (Rev 10-16)

LB-30

ALLOCATED TO AN ORGANIZATIONAL UNIT OR PROGRAM & ACTIVITY

FORM

LB-30

(name of fund)

Historical Data Budget for Next Year 24/25 Actual **REQUIREMENTS FOR:** Administration Proposed By Approved By Adopted By Second Preceding Year First Preceding Year Adopted Budget This **Budget Officer Budget Committee** Governing Body 21/22 22/23 Year 23/24 PERSONNEL SERVICES 2 151,248 209,181 334,644 2 297,690 2 Salaries 3 Overtime & Relief 4 11.159 4 15.397 25.600 Rail Road Retirement Tier I 22.773 19,109 26,367 43,838 5 Rail Road Retirement Tier II 38,997 6 6 27,540 21,889 76,642 6 Health Insurance 56,893 7 1,633 2,268 3,447 Unemployment Insurance 591 8 351 257 24,648 Term Life/Workers Comp 24,648 8 9 9 Merit 9 10 10 Allocations 10 11 TOTAL PERSONNEL SERVICES Ś 11 11 211.040 275.359 508.820 441,593 12 Total Full-Time Equivalent (FTE) 12 2.00 3.00 4.00 4.00 13 **MATERIALS AND SERVICES** 14 14 1.113 8.317 14 Staff Training & Development 18,900 15 3.859 1,911 500 15 Staff Travel 6,500 15 16 16 4,162 5,280 6,100 5,000 16 Office Supplies 17 17 17 Postage & Courier Services 174 18 18 68 18 Memberships 18 18 18 Office Lease 19 64 19 240 19 Office Equipment Lease -20 20 IT Software Subscription/Licenses 20 12,894 12,660 15,860 5,280 7,651 12,125 21 Telephone 10,533 21 8,569 790 807 900 22 840 22 Internet 23 2,082 23 1,860 4,200 23 Electricity 3,400 1,723 24 2.154 3,000 Water/Sewer 3,000 25 6,068 25 5,267 6,600 25 Garbage 6,500 26 26 1,700 26 Hazardous Material Disposal 27 770 902 840 27 Janitorial Services 900 28 28 3,200 4,000 3,277 28 Payroll Services 4,000 29 29 29 Legal Advertising 629 719 30 30 300 325 300 30 Legal Services 350 31 3,925 4,275 3,500 31 3,900 Auditing 32 32 5,593 73 3,100 100 **Consulting Services** 33 33 231,000 282,334 163,695 194,763 33 Insurance 34 34 Marketing & Sales Expense 35 2,251 4,500 35 3,754 35 Repair & Maintenance 7,325 36 36 3.005 4.149 6.225 36 Employee Required Records 2.498 37 37 144,899 344,039 468,400 Car Accounting/Hire 358,900 13,415 14,215 9,000 38 Communications 9,300

FORM LB-30 **ALLOCATED** TO AN ORGANIZATIONAL UNIT OR PROGRAM & ACTIVITY

CBRL Fund

(name of fund)

| | | Historical Data | | | | Budget for Next Year 24/25 | | | | |
|----|-----------------------|----------------------|---------------------|-------------------|---------------------------------------|----------------------------|------------------|----------------|----|--|
| | Actual | | | REQUIREMENTS FOR: | | Budget for Next fear 24/23 | | | | |
| | Second Preceding Year | First Preceding Year | Adopted Budget This | | <u>Administration</u> | Proposed By | Approved By | Adopted By | | |
| | 21/22 | 22/23 | Year 23/24 | | | Budget Officer | Budget Committee | Governing Body | | |
| 39 | 9,542 | 11,838 | 12,000 | 39 | ODOT Annual Revenue Fee | 10,660 | | | 39 | |
| 40 | 372,823 | 350,173 | 1,787,154 | 40 | Port Administration Fee | 1,351,988 | | | 40 | |
| 41 | 966 | 1,096 | - | 41 | Miscellaneous Merchant & Banking Fees | = | | | 41 | |
| 42 | - | • | - | 42 | Contingency | = | | | 42 | |
| 43 | \$ 764,182 | \$ 973,827 | \$ 2,589,321 | 43 | TOTAL MATERIALS AND SERVICES | \$ 2,092,208 | \$ - | \$ - | 43 | |
| 44 | | | | 44 | CAPITAL OUTLAY | | | | 44 | |
| 45 | | | | 45 | Capital Outlays | | | | 45 | |
| 46 | \$ - | \$ - | \$ - | 46 | TOTAL CAPITAL OUTLAY | \$ - | \$ - | \$ - | 46 | |
| 47 | \$ 975,222 | \$ 1,249,186 | \$ 3,098,141 | 47 | Administration Total | \$ 2,533,801 | \$ - | \$ - | 47 | |

FORM LB-30 **ALLOCATED** TO AN ORGANIZATIONAL UNIT OR PROGRAM & ACTIVITY

CBRL Fund

(name of fund)

Historical Data Budget for Next Year 24/25 **REQUIREMENTS FOR:** Actual Maintenance of Way Proposed By Approved By Adopted By Second Preceding Year First Preceding Year **Adopted Budget This Budget Officer Budget Committee Governing Body** 21/22 22/23 Year 23/24 PERSONNEL SERVICES 227,254 279,530 373,807 2 Salaries 298,205 2 3 47,714 36,260 40,350 3 Overtime & Relief 26,881 3 4 20.553 4 Rail Road Retirement Tier I 4 23.571 31.683 24,869 5 5 35.196 40.363 54.255 Rail Road Retirement Tier II 42.586 6 6 51.301 84.823 118.823 6 Health Insurance 104.505 7 4,021 4,833 6,033 7 Unemployment Insurance 887 8 8 824 1,026 1,134 8 Term Life & Long Term Disability Insurance 972 9 \$ 9 386,863 470,406 626,084 9 TOTAL PERSONNEL SERVICES 498,906 10 6.00 6.00 7.00 10 Total Full-Time Equivalent (FTE) 6.00 10 11 11 MATERIALS AND SERVICES 11 12 12 12 Travel & Meals 13 13 1,597 121 2,800 13 Office Supplies & Misc 14 14 16,992 16,784 68,750 14 Utilities 18,000 15 15 60.000 15 Professional Services 16 16 Operational Supplies 24,050 16 19,965 15,467 47.875 17 17 17 Equipment Rental 5,156 10,339 12,000 10,000 18 18 18 Vehicle Lease / Rental 19 19 50,796 73,268 70,000 19 Fuel 72,000 20 20 4.951 2.599 20 Repairs & Maintenance - Equipment 21 21 67,800 58,221 55,158 78.950 21 Repairs & Maintenance - Vehicles 22 14,003 10,774 110,000 Repairs & Maintenance - Bridges 115,000 23 23 36,000 23 Repairs & Maintenance - Signal 12,203 22,397 33,000 24 24 65,065 106,056 133,000 24 Repairs & Maintenance - Track & Tunnel 86,000 25 25 75,000 47,838 39,948 25 Vegetation Control 40,000 26 26 26 Communications 27 27 Insurance Claims 28 356,786 TOTAL MATERIALS AND SERVICES \$ 28 \$ 352,913 634,375 28 465,850 \$ 29 29 **CAPITAL OUTLAY** 30 30 30 31 TOTAL CAPITAL OUTLAY \$ 31 \$ 743,649 823,319 1,260,459 32 Maintenance of Way Total 964,756

FORM

LB-30

ALLOCATED TO AN ORGANIZATIONAL UNIT OR PROGRAM & ACTIVITY

CBRL Fund

(name of fund)

| | | Historical Data | | | | Bu | dget for Next Year 24 | 1/25 | |
|----|-----------------------|----------------------|---------------------|----|--|----------------|-----------------------|----------------|----|
| | Act | ual | | | REQUIREMENTS FOR: | | | ., 23 | _ |
| | Second Preceding Year | First Preceding Year | Adopted Budget This | | <u>Transportation</u> | Proposed By | Approved By | Adopted By | |
| | 21/22 | 22/23 | Year 23/24 | | | Budget Officer | Budget Committee | Governing Body | ш |
| 1 | | | | 1 | PERSONNEL SERVICES | | | | 1 |
| 2 | 467,497 | 517,007 | 589,131 | | Salaries | 547,224 | | | 2 |
| 3 | 141,531 | 115,029 | 92,739 | 3 | Overtime & Relief | 88,424 | | | 3 |
| 4 | 45,784 | 47,400 | 52,163 | 4 | Rail Road Retirement Tier I | 48,627 | | | 4 |
| 5 | 78,401 | 81,168 | 89,325 | 5 | Rail Road Retirement Tier II | 83,270 | | | 5 |
| 6 | 98,360 | 122,128 | 160,190 | 6 | Health Insurance | 135,025 | | | 6 |
| 7 | 7,647 | 8,428 | 9,480 | 7 | Unemployment Insurance | 1,478 | | | 7 |
| 8 | 1,499 | 1,620 | 1,782 | 8 | Term Life & Long Term Disability Insurance | 1,620 | | | 8 |
| 9 | - | ı | Ī | 9 | Allocations | - | | | 9 |
| 10 | \$ 840,719 | \$ 892,779 | \$ 994,811 | 10 | TOTAL PERSONNEL SERVICES | \$ 905,668 | \$ - | \$ - | 10 |
| 11 | 10.00 | 14.00 | 11.00 | 11 | Total Full-Time Equivalent (FTE) | 10.00 | | | 11 |
| 12 | | | | 12 | MATERIALS AND SERVICES | | | | 12 |
| 13 | - | - | - | 13 | Training | - | | | 13 |
| 14 | 2,241 | 3,751 | 4,000 | | Travel & Entertainment | 1,500 | | | 14 |
| 15 | - | 7 | - | | Office Expenses | - | | | 15 |
| 16 | - | - | - | 16 | Memberships | - | | | 16 |
| 17 | - | - | - | 17 | Garbage/Hazardous Material Disposal | - | | | 17 |
| 18 | 1,936 | 2,782 | 7,550 | | Operation Supplies | 6,725 | | | 18 |
| 19 | 27,500 | 84,105 | 255,500 | 19 | Equipment Rental | 270,100 | | | 19 |
| 20 | 963,157 | 896,267 | 2,009,500 | 20 | | 1,012,200 | | | 20 |
| 21 | - | 68 | - | 21 | Repairs & Maintenance-Equipment | - | | | 21 |
| 22 | 8,105 | 4,952 | 15,600 | 22 | Repairs & Maintenance-Vehicles | 8,500 | | | 22 |
| 23 | - | 415 | - | 23 | Repair & Maintenance-Locomotive | - | | | 23 |
| 24 | ı | - | ı | 24 | Repair & Maintenance-Train Cars | - | | | 24 |
| 25 | 5,159 | 11,027 | 5,900 | 25 | Communications | 5,000 | | | 25 |
| 26 | 35 | 65 | - | 26 | Other | - | | | 26 |
| 27 | \$ 1,008,133 | \$ 1,003,439 | \$ 2,298,050 | 27 | TOTAL MATERIALS AND SERVICES | \$ 1,304,025 | \$ - | \$ - | 27 |
| 28 | | | | 28 | CAPITAL OUTLAY | | | | 28 |
| 29 | | | | 29 | | | | | 29 |
| 30 | \$ - | \$ - | \$ - | 30 | TOTAL CAPITAL OUTLAY | \$ - | \$ - | \$ - | 30 |
| 31 | \$ 1,848,852 | \$ 1,896,218 | \$ 3,292,861 | 31 | Transportation Total | \$ 2,209,693 | \$ - | \$ - | 31 |

150-504-030 (Rev 10-16)

FORM LB-30

ALLOCATED TO AN ORGANIZATIONAL UNIT OR PROGRAM & ACTIVITY

CBRL Fund

(name of fund)

| | | Historical Data | | | | Bu | dget for Next Year 24 | 1/25 | |
|----|-----------------------|----------------------|---------------------|----|--|----------------|-----------------------|----------------|----|
| | Act | ual | | | REQUIREMENTS FOR: | | aget for Next rear 2- | | _ |
| | Second Preceding Year | First Preceding Year | Adopted Budget This | | <u>Mechanical</u> | Proposed By | Approved By | Adopted By | |
| | 21/22 | 22/23 | Year 23/24 | | | Budget Officer | Budget Committee | Governing Body | |
| 1 | | | | 1 | PERSONNEL SERVICES | | | | 1 |
| 2 | 134,076 | 136,503 | 192,482 | 2 | Salaries | 171,824 | | | 2 |
| 3 | 8,373 | 15,671 | 20,762 | 3 | Overtime & Relief | 8,304 | | | 3 |
| 4 | 10,463 | 11,231 | 16,313 | 4 | Rail Road Retirement Tier I | 13,780 | | | 4 |
| 5 | 17,918 | 19,231 | 27,935 | 5 | Rail Road Retirement Tier II | 23,597 | | | 5 |
| 6 | 28,776 | 25,300 | 67,296 | 6 | Health Insurance | 39,966 | | | 6 |
| 7 | 2,361 | 2,158 | 3,447 | 7 | Unemployment Insurance | 443 | | | 7 |
| 8 | 527 | 405 | 648 | 8 | Term Life & Long Term Disability Insurance | 486 | | | 8 |
| 9 | - | - | 1 | 9 | Allocations | - | | | 9 |
| 10 | \$ 202,494 | \$ 210,499 | \$ 328,883 | 10 | TOTAL PERSONNEL SERVICES | \$ 258,400 | \$ - | \$ - | 10 |
| 11 | 3.00 | 4.00 | 4.00 | 11 | Total Full-Time Equivalent (FTE) | 3.00 | | | 11 |
| 12 | | | | 12 | MATERIALS AND SERVICES | | | | 12 |
| 13 | = | = | • | 13 | Training | = | | | 13 |
| 14 | 1,525 | - | Ī | 14 | Travel & Entertainment | - | | | 14 |
| 15 | - | = | Ī | 15 | Office Expenses | - | | | 15 |
| 16 | - | - | 1 | 16 | Memberships | - | | | 16 |
| 17 | 7,528 | 7,431 | 7,000 | 17 | Garbage/Hazardous Material Disposal | 5,000 | | | 17 |
| 18 | - | 37,397 | 225,000 | 18 | Contracting/Consulting Services | 225,000 | | | 18 |
| 19 | 9,874 | 12,722 | 89,475 | 19 | Operation Supplies | 62,525 | | | 19 |
| 20 | 5,590 | 1,168 | 15,000 | 20 | Equipment Rental | 10,000 | | | 20 |
| 21 | 17,463 | 18,812 | 20,400 | 21 | Fuel | 25,000 | | | 21 |
| 22 | 193 | 799 | 1,500 | 22 | Repairs & Maintenance - Equipment | 2,000 | | | 22 |
| 23 | 13,928 | 13,996 | 2,000 | 23 | Repairs & Maintenance-Vehicles | 7,750 | | | 23 |
| 24 | 272,781 | 210,256 | 300,000 | 24 | Repair & Maintenance-Locomotive | 100,000 | | | 24 |
| 25 | 60,927 | 73,185 | 251,756 | 25 | Repair & Maintenance-Train Cars | 478,778 | | | 25 |
| 26 | 3,663 | 3,162 | 40,500 | 26 | Communications | 10,000 | | | 26 |
| 27 | ı | 1,850 | Ī | 27 | Other | = | | | 27 |
| 28 | \$ 393,472 | \$ 380,778 | \$ 952,631 | 28 | TOTAL MATERIALS AND SERVICES | \$ 926,053 | \$ - | \$ - | 28 |
| 29 | | | | 29 | CAPITAL OUTLAY | | | | 29 |
| 30 | _ | | | 30 | | | | | 30 |
| 31 | \$ - | \$ - | \$ - | 31 | TOTAL CAPITAL OUTLAY | \$ - | \$ - | \$ - | 31 |
| 32 | \$ 595,967 | \$ 591,277 | \$ 1,281,515 | 32 | Mechanical Total | \$ 1,184,453 | \$ - | \$ - | 32 |

150-504-030 (Rev 10-16)